

Independent Auditors' Reports as  
Required by Title 2 U.S. Code of  
Federal Regulations Part 200, *Uniform  
Administrative Requirements, Cost  
Principles, and Audit Requirements for  
Federal Awards and Government  
Auditing Standards* and Related  
Information

**World Resources Institute and Subsidiaries**

September 30, 2021 and 2020

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**REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS**

Board of Directors  
World Resources Institute and Subsidiaries

**Report on the financial statements**

We have audited the accompanying consolidated financial statements of World Resources Institute and subsidiaries (collectively, the "Institute"), which comprise the consolidated statements of financial position as of September 30, 2021 and 2020, and the related consolidated statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

**Management's responsibility for the financial statements**

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

**Auditor's responsibility**

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Institute's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Institute's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

**Opinion**

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of World Resources Institute and subsidiaries as of September 31, 2021 and 2020, and the changes in their net assets and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

**Other matters****Supplementary information**

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The schedule of expenditures of federal awards, as required by Title 2 U.S. Code of Federal Regulations Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*, for the year ended September 30, 2021 is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. The schedules of indirect cost rate calculations and the schedule of fringe benefit rate calculations for the year ended September 30, 2021 on pages 37 - 40 are also presented for additional analysis and are not required parts of the consolidated financial statements. Such supplementary information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures. These additional procedures included comparing and reconciling the information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the supplementary information is fairly stated, in all material respects, in relation to the consolidated financial statements as a whole.

**Other reporting required by *Government Auditing Standards***

In accordance with *Government Auditing Standards*, we have also issued our report, dated February 9, 2021, on our consideration of the Institute's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Institute's internal control over financial reporting and compliance.



Arlington, Virginia  
February 9, 2022

**World Resources Institute and Subsidiaries**

**CONSOLIDATED STATEMENTS OF FINANCIAL POSITION**

**As of September 30,**

	<b>2021</b>	<b>2020</b>
<b>ASSETS</b>		
Cash and cash equivalents	\$ 94,755,776	\$ 40,412,847
Grants, pledges and contracts receivable, net (Note E)	175,853,939	167,317,554
Investments (Notes C and D)	110,046,482	46,766,324
Other assets	4,254,512	1,691,900
Software, furniture, fixtures, and equipment, net (Note F)	4,904,242	5,551,696
	<hr/>	<hr/>
Total assets	\$ 389,814,951	\$ 261,740,321
	<hr/>	<hr/>
<b>LIABILITIES AND NET ASSETS</b>		
<b>Liabilities</b>		
Accounts payable	\$ 7,273,472	\$ 8,427,466
Accrued salaries and benefits	6,247,972	5,584,255
Deferred rent	3,453,060	3,984,802
Deferred revenue	423,101	581,120
Funds held for others	33,374	884,197
	<hr/>	<hr/>
Total liabilities	17,430,979	19,461,840
	<hr/>	<hr/>
<b>Net assets</b>		
Without donor restrictions		
Board designated - operating reserve (Note B)	16,355,220	10,150,148
Board designated - working capital reserve (Notes B and J)	3,523,649	3,523,649
	<hr/>	<hr/>
	19,878,869	13,673,797
With donor restrictions (Note I)		
Restricted for specific purpose and/or passage of time	319,034,232	200,387,254
Reserve fund (endowment) - unappropriated earnings (Notes I and J)	8,320,871	3,117,430
Reserve fund (endowment) - restricted in perpetuity (Notes I and J)	25,150,000	25,100,000
	<hr/>	<hr/>
	352,505,103	228,604,684
Total net assets	372,383,972	242,278,481
	<hr/>	<hr/>
Total liabilities and net assets	\$ 389,814,951	\$ 261,740,321
	<hr/>	<hr/>

The accompanying notes are an integral part of these consolidated financial statements.

**World Resources Institute and Subsidiaries**

**CONSOLIDATED STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS**

**Year ended September 30, 2021**

	Without Donor Restrictions	With Donor Restrictions			Total
		Time and/or Purpose Restricted	Reserve Fund Unappropriated Earnings	Reserve Fund Restricted in Perpetuity	
<b>Operating revenues</b>					
Grants/contributions (Note E)	\$ 61,107,967	\$ 218,799,434	\$ -	\$ 50,000	\$ 279,957,401
Federal grants and cooperative agreements	5,024,635	-	-	-	5,024,635
Investment return, net	705,640	-	6,944,919	-	7,650,559
Other	47,275	-	-	-	47,275
Support from endowment income	1,741,478	-	(1,741,478)	-	-
Net assets released from program and time restrictions (Note I)	101,454,464	(101,454,464)	-	-	-
Total operating revenues	170,081,459	117,344,970	5,203,441	50,000	292,679,870
<b>Operating expenses</b>					
Policy research, technical support, and communications programs	148,200,955	-	-	-	148,200,955
Administration	13,752,765	-	-	-	13,752,765
Development	1,366,953	-	-	-	1,366,953
Total operating expenses	163,320,673	-	-	-	163,320,673
Change in net assets from operations	6,760,786	117,344,970	5,203,441	50,000	129,359,197
<b>Nonoperating activities</b>					
(Loss) gain due to foreign currency adjustment	(555,714)	1,302,008	-	-	746,294
Change in net assets from nonoperating activities	(555,714)	1,302,008	-	-	746,294
<b>CHANGE IN NET ASSETS</b>	6,205,072	118,646,978	5,203,441	50,000	130,105,491
Net assets, beginning of year	13,673,797	200,387,254	3,117,430	25,100,000	242,278,481
Net assets, end of year	<u>\$ 19,878,869</u>	<u>\$ 319,034,232</u>	<u>\$ 8,320,871</u>	<u>\$ 25,150,000</u>	<u>\$ 372,383,972</u>

The accompanying notes are an integral part of this consolidated financial statement.

World Resources Institute and Subsidiaries

CONSOLIDATED STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS

Year ended September 30, 2020

		With Donor Restrictions			
	Without Donor Restrictions	Time and/or Purpose Restricted	Reserve Fund Unappropriated Earnings	Reserve Fund Restricted in Perpetuity	Total
<b>Operating revenues</b>					
Grants/contributions and contracts (Note E)	\$ 71,344,630	\$ 157,535,964	\$ -	\$ -	\$ 228,880,594
Federal grants and cooperative agreements	3,778,167	-	-	-	3,778,167
Investment return, net	-	-	2,899,718	-	2,899,718
Other	336,403	-	-	-	336,403
Support from endowment income	1,748,750	-	(1,748,750)	-	-
Net assets released from program and time restrictions (Note J)	71,737,475	(71,737,475)	-	-	-
Total operating revenues	148,945,425	85,798,489	1,150,968	-	235,894,882
<b>Operating expenses</b>					
Policy research, technical support, and communications programs	131,066,366	-	-	-	131,066,366
Administration	11,561,348	-	-	-	11,561,348
Development	1,288,284	-	-	-	1,288,284
Total operating expenses	143,915,998	-	-	-	143,915,998
Change in net assets from operations	5,029,427	85,798,489	1,150,968	-	91,978,884
<b>Nonoperating activities</b>					
(Loss) gain due to foreign currency adjustment	(55,801)	2,245,929	-	-	2,190,128
Change in net assets from nonoperating activities	(55,801)	2,245,929	-	-	2,190,128
<b>CHANGE IN NET ASSETS</b>	4,973,626	88,044,418	1,150,968	-	94,169,012
Net assets, beginning of year	8,700,171	112,342,836	1,966,462	25,100,000	148,109,469
Net assets, end of year	\$ 13,673,797	\$ 200,387,254	\$ 3,117,430	\$ 25,100,000	\$ 242,278,481

The accompanying notes are an integral part of this consolidated financial statement.

World Resources Institute and Subsidiaries

CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES

Year ended September 30, 2021

	Food, Forests Water, Ocean	Cities and Transport	Climate	Energy	Governance, Finance, Economics Business	Shared and Special Projects	Total Program Expenses	Administration	Development	Total Expenses
Salaries	\$ 12,416,344	\$ 8,276,558	\$ 9,291,146	\$ 2,180,676	\$ 6,954,007	\$ 2,338,720	\$ 41,457,451	\$ 5,976,328	\$ 741,587	\$ 48,175,366
Fringe benefits	5,486,945	3,681,257	4,165,011	931,057	3,140,730	1,014,566	18,419,566	2,651,050	332,905	21,403,521
Research expenses	5,384,598	2,201,822	8,086,648	877,627	2,291,036	1,043,520	19,885,251	528,955	-	20,414,206
Conference expenses	268,841	66,391	151,935	8,820	34,791	127,610	658,388	3,124	238	661,750
Publication expenses	381,985	317,590	305,446	23,729	232,010	148,540	1,409,300	12,241	44,041	1,465,582
Communication expenses	994,149	422,097	740,423	21,164	300,810	420,510	2,899,153	1,055	32,040	2,932,248
Travel	62,542	26,604	47,474	6,936	32,304	56,750	232,610	13,332	700	246,642
Occupancy	798,904	426,158	464,244	105,542	371,354	171,908	2,338,110	379,469	39,622	2,757,201
Other direct costs	633,777	317,105	412,086	55,684	214,725	66,766	1,700,143	4,187,211	26,126	5,913,480
Subgrants	15,309,514	9,164,766	12,065,914	999,321	6,523,951	3,103,974	47,167,440	-	12,261	47,179,701
Library and information services	64,086	38,158	57,385	10,212	32,911	13,068	215,820	-	2,952	218,772
Indirect salaries	1,050,100	625,241	940,287	167,330	539,264	214,123	3,536,345	-	48,367	3,584,712
Indirect benefits	478,688	285,017	428,630	76,278	245,824	97,608	1,612,045	-	22,048	1,634,093
Subgrant pool salaries	430,244	257,558	339,089	28,084	183,343	87,231	1,325,549	-	345	1,325,894
Subgrant pool benefits	195,883	117,262	154,382	12,786	83,473	39,715	603,501	-	157	603,658
Subgrant pool other costs	30,692	18,373	24,190	2,003	13,079	6,223	94,560	-	25	94,585
Telephone and cables	127,372	75,839	114,052	20,296	65,410	25,972	428,941	-	5,867	434,808
Equipment rental and maintenance	654,516	389,706	586,071	104,295	336,117	133,461	2,204,166	-	30,146	2,234,312
Other indirect	134,595	80,139	120,520	21,447	69,119	27,445	453,265	-	6,550	459,815
Depreciation	463,041	275,700	414,620	73,784	237,788	94,418	1,559,351	-	20,976	1,580,327
Total expenses before G&A allocation	45,366,816	27,063,341	38,909,553	5,727,071	21,902,046	9,232,128	148,200,955	13,752,765	1,366,953	163,320,673
Allocation of administration costs	4,028,712	2,398,741	3,607,416	641,963	2,068,888	821,485	13,567,206	(13,752,765)	185,560	-
Total expenses after G&A allocations	\$ 49,395,528	\$ 29,462,082	\$ 42,516,969	\$ 6,369,034	\$ 23,970,934	\$ 10,053,613	\$ 161,768,161	\$ -	\$ 1,552,513	\$ 163,320,673

The accompanying notes are an integral part of this consolidated financial statement.



World Resources Institute and Subsidiaries

CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES

Year ended September 30, 2020

	Food, Forests Water, Ocean	Cities and Transport	Climate	Energy	Governance, Finance, Economics Business	Shared and Special Projects	Total Program Expenses	Administration	Development	Total Expenses
Salaries	\$ 10,890,778	\$ 6,714,167	\$ 9,254,003	\$ 1,811,314	\$ 6,570,298	\$ 2,525,579	\$ 37,766,139	\$ 5,481,406	\$ 684,610	\$ 43,932,155
Fringe benefits	4,575,916	2,809,778	3,918,104	727,097	2,782,762	1,006,435	15,820,092	2,293,745	294,505	18,408,342
Research expenses	6,062,695	1,542,828	3,912,738	391,912	2,333,482	344,269	14,587,924	285,516	-	14,873,440
Conference expenses	385,957	180,225	656,893	27,996	81,943	63,836	1,396,850	86,075	44,009	1,526,934
Publication expenses	541,349	457,187	335,386	19,037	110,316	268,066	1,731,341	8,260	6,542	1,746,143
Communication expenses	1,213,030	220,215	792,733	18,362	87,807	192,707	2,524,854	3,734	5,400	2,533,988
Travel	738,237	481,631	771,788	78,089	362,644	144,447	2,576,836	204,742	36,689	2,818,267
Occupancy	1,018,508	540,046	746,440	115,996	473,263	213,406	3,107,659	474,484	39,138	3,621,281
Other direct costs	528,327	319,585	463,547	47,948	191,231	27,683	1,578,321	2,723,386	39,569	4,341,276
Subgrants	11,221,467	7,772,442	10,761,380	982,139	6,310,487	1,503,063	38,550,978	-	-	38,550,978
Library and information services	73,368	37,499	58,943	9,152	36,730	13,530	229,222	-	3,252	232,474
Indirect salaries	956,524	488,886	768,455	119,322	478,864	176,396	2,988,447	-	42,398	3,030,845
Indirect benefits	408,993	209,039	328,578	51,020	204,754	75,424	1,277,808	-	18,129	1,295,937
Subgrant pool salaries	321,508	222,690	308,326	28,139	180,803	43,065	1,104,531	-	-	1,104,531
Subgrant pool benefits	135,895	94,126	130,323	11,894	76,421	18,202	466,861	-	-	466,861
Subgrant pool other costs	40,656	28,160	38,989	3,558	22,863	5,446	139,672	-	-	139,672
Rent, postage, supplies and materials	184,578	94,339	148,287	23,025	92,405	34,039	576,673	-	8,182	584,855
Telephone and cables	94,185	48,139	75,667	11,749	47,152	17,369	294,261	-	4,175	298,436
Equipment rental and maintenance	623,893	318,876	501,225	77,828	312,339	115,055	1,949,216	-	27,654	1,976,870
Other indirect	276,513	141,328	222,146	34,494	138,431	50,993	863,905	-	12,257	876,162
Depreciation	491,242	251,077	394,655	61,280	245,930	90,592	1,534,776	-	21,775	1,556,551
Total expenses before G&A allocation	40,783,619	22,972,263	34,588,606	4,651,351	21,140,925	6,929,602	131,066,366	11,561,348	1,288,284	143,915,998
Allocation of administration costs	3,648,720	1,864,884	2,931,318	455,162	1,826,658	672,875	11,399,617	(11,561,348)	161,731	\$ -
Total expenses after G&A allocations	<u>\$ 44,432,339</u>	<u>\$ 24,837,147</u>	<u>\$ 37,519,924</u>	<u>\$ 5,106,513</u>	<u>\$ 22,967,583</u>	<u>\$ 7,602,477</u>	<u>\$ 142,465,983</u>	<u>\$ -</u>	<u>\$ 1,450,015</u>	<u>\$ 143,915,998</u>

The accompanying notes are an integral part of this consolidated financial statement.

**World Resources Institute and Subsidiaries**

**CONSOLIDATED STATEMENTS OF CASH FLOWS**

**Years ended September 30,**

	<u><b>2021</b></u>	<u><b>2020</b></u>
<b>Cash flows from operating activities:</b>		
Change in net assets	\$ 130,105,491	\$ 94,169,012
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Depreciation and amortization	1,580,327	1,556,551
Realized (gain) loss from sale of investments	(6,576,854)	532,523
Unrealized gain on investments	(125,145)	(2,722,197)
Changes in operating assets and liabilities:		
Grants and contracts receivable	(8,536,385)	(67,128,679)
Other assets	(2,562,612)	616,817
Accounts payable	(1,153,994)	(1,501,513)
Accrued salaries and benefits	663,717	1,361,739
Deferred rent	(531,742)	(417,683)
Deferred revenue	(158,019)	(1,643,576)
Funds held for others	<u>(850,823)</u>	<u>850,235</u>
Net cash provided by operating activities	<u>111,853,961</u>	<u>24,774,830</u>
<b>Cash flows from investing activities:</b>		
Proceeds from sales and maturities of investments	156,880,680	65,342,380
Purchase of investments	(212,070,518)	(70,754,025)
Reinvested interest/dividends	(1,388,321)	(898,399)
Purchase of software, furniture, fixtures, and equipment	<u>(932,873)</u>	<u>(1,179,801)</u>
Net cash used in investing activities	<u>(57,511,032)</u>	<u>(6,591,446)</u>
<b>Cash flows from financing activities:</b>		
Payments on term loan	<u>-</u>	<u>(1,073,628)</u>
Net cash used in financing activities	<u>-</u>	<u>(1,073,628)</u>
<b>NET INCREASE IN CASH AND CASH EQUIVALENTS</b>	54,342,929	17,109,756
<b>Cash and cash equivalents, beginning of year</b>	<u>40,412,847</u>	<u>23,303,091</u>
<b>Cash and cash equivalents, end of year</b>	<u><u>\$ 94,755,776</u></u>	<u><u>\$ 40,412,847</u></u>
<b>Supplemental disclosure of cash flow information:</b>		
Cash paid for interest	<u><u>\$ -</u></u>	<u><u>\$ 54,658</u></u>

The accompanying notes are an integral part of these consolidated financial statements.

## **World Resources Institute and Subsidiaries**

### **NOTES TO FINANCIAL STATEMENTS**

**September 30, 2021 and 2020**

#### **NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

##### ***Organization and Principles of Consolidation***

World Resources Institute and subsidiaries (collectively the “Institute”) is an independent research and policy institute founded in 1982 to help governments, environmental and development organizations, and private businesses address a fundamental question as to how societies can meet basic human needs and nurture economic growth without undermining the natural resource base and environmental integrity.

The Institute’s work is carried out by a 1,556-member interdisciplinary staff, strong in sciences, and augmented by a network of advisors, collaborators, fellows, and cooperating institutes in more than 60 countries. The Institute focuses on seven critical issues: Climate, Energy, Food, Forests, Water, Cities and Ocean. Work on these seven issues is supported by experts in four disciplinary centers: Business, Economics, Finance, and Governance.

The accompanying consolidated financial statements include the accounts of the Institute’s separately incorporated subsidiaries: The World Resources Institute Fund (“WRIF”), the World Resources Institute India (“WRII”), the WRI Europe Stichting (“WRI Europe”), and Fundación WRI Colombia (“WRI Colombia”). Descriptions of the activities of each are provided below.

WRIF was created in 1986 as a supporting organization to the Institute. WRIF currently manages the Lee Schipper Scholarship Fund initiated by the Shell Foundation.

WRII, a wholly owned subsidiary of the Institute, is a for-profit company incorporated in India. WRII provides services including, but not limited to, research and analysis to collate and create information to improve and sustainably develop resources and services such as energy, water, food, forests, transit services and urban planning, information to mitigate climate change and develop resilience to climate change, and any other work in the area of holistic planning and environment conservation. WRII’s work is carried out by 60-member interdisciplinary staff, strong in sciences, and is augmented by a network of advisors, collaborators, fellows, and cooperating institutes across India.

WRI Europe is registered as a not-for-profit foundation, referred to as a Stichting under Dutch law and is based in The Hague. WRI Europe works to increase the Institute’s global impact by fostering innovative partnerships, sharing WRI research findings, and ensuring that WRI learns from European insights and experience in development and environmental protection. WRI Europe also actively engages with bilateral donors, foundations and other partners to mobilize funding to support our work. The European Union plays a key role in promoting sustainable development, within Europe and on the global stage. WRI Europe engages with European partners to advance shared goals.

WRI registered legal presence in Colombia in 2020 as Fundación WRI Colombia, a nonprofit organization. Since its creation, WRI Colombia continues channeling its efforts towards the technical positioning and visibility and looking for funding opportunities for the development of local projects. WRI Colombia supports, through different initiatives and technical analysis, mainly three programmatic areas: climate, cities and forest. It also supports the just transition towards an affordable and equitable net zero carbon economy that sustainably uses natural capital while conserving the country’s ecosystems and biodiversity. WRI Colombia office is composed of an interdisciplinary team of 11 permanent staff members and a group of technical consultants that works closely with national and international partners including private sector, national and subnational government, academic institutions, and donors.

## World Resources Institute and Subsidiaries

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

September 30, 2021 and 2020

#### ***Regional and Representative Offices***

The World Resources Institute (U.S.) Beijing Representative Office ("WRI China"), a representative office of the Institute, is registered as a foreign NGO in China. WRI China works closely with leaders to turn big ideas into action to sustain our natural resources - the foundation of economic opportunity and human well-being. WRI China focuses on five critical issues at the intersection of socioeconomic development and the environment: sustainable cities, climate, water, energy and finance.

The World Resources Institute Africa Regional Office ("WRI Africa") was established as a regional office through an agreement with the Government of the Federal Democratic Republic of Ethiopia. As a regional office, WRI Africa seeks to connect our disparate projects across the African continent. The office focuses on creating impact at scale, concentrating WRI's efforts geographically and thematically while partnering with pan-African and regional institutions like the African Union and UN Economic Commission for Africa. Most of WRI Africa's work currently falls under the themes of forests, water and cities. Over time, we plan to expand work in other fields that will help determine Africa's future, such as food security, clean energy access and climate change resilience.

#### ***Basis of Presentation***

The accompanying consolidated financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP"). The Financial Accounting Standards Board ("FASB") has established the Accounting Standards Codification ("ASC") as the source of authoritative accounting principles to be applied in the preparation of financial statements in accordance with U.S. GAAP. Net assets and revenues, expenses, gains, and losses are classified based on the existence or absence of donor-imposed restrictions.

#### ***Adoption of New Accounting Pronouncement***

In May 2014, the FASB issued Accounting Standards Update ("ASU") No. 2014-09, *Revenue from Contracts with Customers (Topic 606)*. ASU 2014-09 requires an entity to recognize revenues to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which an entity is expected to be entitled in exchange for those goods or services. ASU 2014-09 outlines a five-step model whereby revenue is recognized as performance obligations within a contract are satisfied. The ASU also requires new and expanded disclosures relating to the nature, amount, timing, and uncertainty of revenue and cash flows arising from contracts with customers.

In 2021, the Institute adopted ASU 2014-09 using the modified retrospective approach. The results of the adoption did not have a material impact on the consolidated financial position, changes in net assets, cash flows, business process, or controls or systems of the Institute.

#### ***Classification of Net Assets***

Activities of the Institute are recorded in the following net assets categories:

Net Assets Without Donor Restrictions - Net assets available for general use and not subject to donor restrictions. Net assets without donor restrictions also include the investment in software, furniture, fixtures and equipment, net of accumulated depreciation. The Institute's policy is to designate donor gifts without restriction at the discretion of the Board of Directors. The board of directors has designated net assets without donor restrictions for the following uses:

Board Designated - Operating Reserve - Amounts designated by the Board of Directors of the Institute to be maintained as part of a reserve and used for operating purposes.

**World Resources Institute and Subsidiaries**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED**

**September 30, 2021 and 2020**

Board Designated - Working Capital Reserve - Amounts designated by the Board of Directors of the Institute to be maintained as part of a reserve and used to support certain specific future activities as defined by the Board of Directors.

Net Assets with Donor Restrictions - Net assets whose use by the Institute is subject to donor-imposed stipulations that can be fulfilled by actions of the Institute pursuant to those stipulations or that expire by the passage of time. Net assets with donor restrictions also include net assets subject to donor-imposed stipulations that they be maintained in perpetuity by the Institute. The donors of these net assets may permit the Institute to use all or part of the income earned on the related investments for general or specific purposes.

Revenues are reported as increases in net assets without donor restrictions unless use of the related assets is limited by donor-imposed restrictions. Expenses are reported as decreases in net assets without donor restrictions. Gains and losses on investments and other assets or liabilities are reported as increases or decreases in net assets without restrictions unless their use is restricted by explicit donor stipulation or by law. Expirations of donor-imposed restrictions on net assets (i.e., the donor-stipulated purpose has been fulfilled and/or the stipulated time period has elapsed) are reported as reclassifications between the applicable classes of net assets.

***Revenue Recognition***

Contributions, including unconditional promises to give, are recognized as revenue in the period received. Contributions are reported as increases in the appropriate category of net assets, except for the contributions that impose restrictions that are met in the same fiscal year they are received, which are included in revenues without donor restriction.

WRI recognizes revenue from grants and contracts as either contributions or exchange transactions, depending on whether the transaction is reciprocal or nonreciprocal. For grants and contracts treated as contributions, WRI recognizes revenue when the contribution becomes unconditional. Typically, grants and contracts contain a right of return or right of release provision and limit the Institute's discretion over how funds transferred should be spent. As such, the Institute recognizes revenue for these conditional contributions when the related barriers have been overcome.

Amounts received in advance of conditions being met are recorded as deferred revenue. The amount of qualifying reimbursable expenses incurred in excess of funds received is included in grants and contracts receivable.

For grants and contracts treated as exchange transactions, the Institute has the right to considerations from the sponsoring organization in an amount that corresponds directly with the value to the sponsoring organization of the Institute's performance completed to date (cost incurred). For these agreements, the Institute recognizes revenue in the amount to which the Institute has the right to invoice. Revenue recognized for grants and contracts treated as exchange transactions totaled \$8,775,429 and \$9,956,396 for the years ended September 30, 2021 and 2020, respectively. For expense incurred in advance of receipts of funds from the sponsoring organization, the Institute recorded accounts receivable totaling \$3,175,848 and \$4,830,449 at September 30, 2021 and 2020, respectively. For money received in advance from the sponsoring organization, the Institute recorded deferred revenue totaling \$423,101 and 581,120 at September 30, 2021 and 2020, respectively.

**World Resources Institute and Subsidiaries**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED**

**September 30, 2021 and 2020**

***Foreign Currency***

The United States dollar is the functional currency of the Institute; however, the Institute maintains financial assets and liabilities in foreign currencies to meet local obligations in foreign locations. The financial assets and liabilities in foreign currencies are translated using exchange rates in effect at the end of the period and revenue and costs are translated using weighted-average exchange rates for the period.

During the years ended September 30, 2021 and 2020, foreign exchange fluctuations resulted in realized and unrealized gains totaling \$746,294 and \$2,190,128 to the Institute, respectively, as a result of hedge restrictions from some bilateral donors. Management has decided to hedge all significant foreign currency receivables that can be reasonably assured/estimated in terms of amount and collection period, to reduce the Institute's exposure to foreign exchange fluctuations.

***Cash and Cash Equivalents***

The Institute considers all highly liquid investment instruments purchased with an original maturity of three months or less to be cash equivalents except for cash and cash equivalents held in investment accounts.

***Investments***

Investments held by the Institute are presented at their fair market value. Purchases and sales of securities are recorded on a trade-date basis. Investment income is recorded on an accrual basis. Gains and losses on investments, realized and unrealized, are included in investment return on the consolidated statement of activities.

***Software, Furniture, Fixtures and Equipment***

Software, furniture, fixtures, and equipment are recorded at cost or fair value if acquired as gifts. Depreciation is recorded on the straight-line basis over estimated useful lives that range from three to seven years. Leasehold improvements are amortized over the shorter of their useful lives or the lease term. Assets purchased under a capital lease are recorded as an asset and a corresponding obligation at the beginning of the lease term. The recorded amount is equal to the present value of the minimum lease payments. Leased assets are amortized over the shorter of their useful lives or the lease term. When assets are retired or sold, the related cost and accumulated depreciation are removed from the accounts, and any gain or loss arising from such disposition is included in the consolidated statement of activities.

The Institute has capitalized its collections. Collections consist of artwork that is held for public exhibition. Collections purchased are capitalized at cost, collections donated are capitalized at appraised value as of the date of the acceptance of the donation. Collections are not depreciated.

***Costs Subject to Audit***

The Institute's costs under its government grants and cooperative agreements are subject to audit by the awarding agencies. Management of the Institute does not believe that the results of such audits would have a material impact on the financial position and operating results of the Institute.

**World Resources Institute and Subsidiaries**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED**

**September 30, 2021 and 2020**

***Use of Estimates***

The preparation of financial statements, in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, and disclosure of contingent assets and liabilities at the date of the financial statements, as well as the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

***Concentration of Credit Risk***

As of September 30, 2021, all interest-bearing U.S. deposit accounts maintained by the Institute were insured up to \$250,000 at each financial institution by the Federal Deposit Insurance Corporation. The Institute's cash balances at times, may exceed federally insured limits. However, the Institute has not experienced any losses within these accounts and therefore believes it is not exposed to any significant credit risk associated with those deposits.

The Institute has cash in foreign accounts totaling \$4,893,734 and \$2,921,802 at September 30, 2021 and 2020, respectively.

***Income Tax***

The Institute is exempt from federal income tax under Section 501(a) as an organization described in Section 501(c)(3) and further classified as a public charity as described in 509(a)(1) and 170(b)(1)(A)(vi) of the Internal Revenue Code (the "Code"). WRIF is exempt from federal income tax under Section 501(c)(3) of the Code and is further classified as a public charity as a supporting organization controlled by the Institute.

The Institute and WRIF are subject to tax on income unrelated to its exempt purpose, unless that income is otherwise excluded by the Code. Each organization has processes presently in place to ensure the maintenance of its tax-exempt status; to identify and report unrelated income; to determine its filing and tax obligations in jurisdictions for which it has nexus; and to identify and evaluate other matters that may be considered tax positions.

WRIL, a wholly owned subsidiary of the Institute, is a for-profit corporation incorporated in India, and is a separate entity for federal, state, and local income tax purposes.

WRI Europe and WRI Columbia are foreign not-for-profit organizations controlled by the Institute and report their income and expenses separately from the Institute for tax purposes.

The Institute follows the accounting guidance that clarifies the accounting for uncertainty in tax positions taken in a tax return, including issues relating to financial statement recognition and measurement. This guidance provides that the tax effects from an uncertain tax position can only be recognized in the financial statements if the position is more likely than not to be sustained if the position were to be challenged by a taxing authority. The assessment of the tax position is based solely on the technical merits of the position, without regard to the likelihood that the tax position may be challenged.

## **World Resources Institute and Subsidiaries**

### **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED**

**September 30, 2021 and 2020**

#### ***Measure of Operations***

The accompanying consolidated statements of activities distinguish between operating and non-operating activities. Operating activities principally include all revenues and expenses that are an integral part of the Institute's programs and supporting activities and investment return net of expenses. Non-operating activities include realized and unrealized gains and losses due to foreign currency adjustment, recovery (write-off) of uncollectible grants and other activities which are considered to be nonrecurring in nature.

#### ***Expense Allocation***

The costs of providing various programs have been summarized on a functional basis and allocated among programs and supporting services benefited. Certain costs are reported among program and supporting services based on specific identification, or allocated using appropriate bases such as headcount or square footage, which have been consistently applied.

#### ***COVID-19 Pandemic***

In March 2020, the World Health Organization declared the outbreak of a novel coronavirus ("COVID-19") as a pandemic, which continues to spread throughout the United States. The COVID-19 pandemic, whose effects first became known in early calendar 2020, is having a broad and negative impact on commerce and financial markets around the world. The extent of the impact of COVID-19 on the Institute's operational and financial performance will depend on certain developments, including the duration and spread of the outbreak which at present cannot be determined. Accordingly, the extent to which COVID-19 may impact the Institute's financial position and changes in net assets and cash flows is uncertain. The Institute has taken many steps to actively manage the impact of COVID-19 on its revenue, systems, and people. In regard to revenue, the Institute has begun making two-year forecasts. The Institute has learned to function virtually as a result of its robust systems that have enabled seamless transition to work from home. Building resilience of staff by providing mental health sessions and specific benefits for caregivers and parents has been a primary focus. The Institute also implemented a virtual check-in system to monitor morale and work priorities. The Institute will continue to make every effort to mitigate the current and future financial impacts of COVID-19.

#### **NOTE B - LIQUIDITY AND AVAILABILITY**

The Institute's Board approved a Reserve Policy in 2019 that stipulates all net assets without donor restrictions are considered part of either the Operating Reserve or the Working Capital Reserve, both of which require board approval before expenditure. As such, WRI does not consider these board-designated reserves to be available for general expenditure within a year.

The Institute is substantially supported by grants and contracts from governments and private sponsors. Most grants and other contributions carry donor restrictions. Because a donor's restriction requires resources to be used in a particular manner or in a future period, the Institute must maintain sufficient resources to meet those commitments to donors. Thus, certain financial assets are available for program expenditure, but may not be available for general expenditure within a year. As part of the Institute's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations become due. The Institute invests cash in excess of daily requirements in short-term investment and money market funds.

The Institute's financial assets available for general expenditure, that is, without Board, donor, or contractual restrictions limiting their use, within one year of the date of the statement of financial position of September 30, 2021 and 2020 consist of the Board-approved annual endowment draw of 4.5% of the



**World Resources Institute and Subsidiaries**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED**

**September 30, 2021 and 2020**

trailing 12 quarter average of the donor-restricted endowment value, or \$1.7 million for both years. This amount is also referred to as the endowment fund appropriation for the following year.

The Institute has \$8.3 million in unappropriated earnings on its donor-restricted endowment fund, plus a Board-designated endowment fund of \$3.5 million, which are available for general expenditure with appropriate Board approval.

**NOTE C - INVESTMENTS**

Investments were as follows as of September 30:

	2021	2020
Money market funds	\$ 132,906	\$ 1,535,453
Equity securities	30,871,283	24,380,490
Mutual funds:		
Equity funds	60,881,064	1,563,242
Fixed income funds	14,509,129	17,174,101
Alternative investments:		
Hedge funds	62,718	35,702
Private equity funds	3,589,382	2,077,336
	<u>\$ 110,046,482</u>	<u>\$ 46,766,324</u>
Total investments		

**NOTE D - FAIR VALUE**

ASC 820, *Fair Value Measurements and Disclosures*, establishes a single authoritative definition of fair value, sets a framework for measuring fair value, and requires additional disclosures about fair value measurements. In accordance with ASC 820, the Institute classifies its assets and liabilities into Level 1 (securities valued using quoted prices from active markets for identical assets), Level 2 (securities not traded on an active market for which observable market inputs are readily available), and Level 3 (securities valued based on significant unobservable inputs). Investments are classified in their entirety based on the lowest level of input that is significant to the fair value measurement.

The following is a description of the valuation methodologies and inputs used for assets and liabilities measured at fair value, as well as the general classification pursuant to the valuation hierarchy.

***Money Market Funds, Equity Securities, and Mutual Funds***

Investments in money market funds and equity securities valued at the quoted prices in an active market are classified within Level 1 of the fair value hierarchy.

***Alternative Investments***

Alternative investments consist of investments in various funds. These investments are aggregated into hedge, equity, fixed income, emerging market and real estate funds based on their underlying investments. The fair value of such investments is determined using the net asset value ("NAV") per share as a practical expedient. The investments, which are redeemable at or near year end at NAV per share, are not classified within the fair value hierarchy.

**World Resources Institute and Subsidiaries**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED**

**September 30, 2021 and 2020**

The following table summarizes the valuation of financial instruments at fair value on a recurring basis in the consolidated statement of financial position at September 30, 2021.

	<u>Level 1</u>	<u>Reported at NAV</u>	<u>Total</u>
Money market funds	\$ 132,906	\$ -	\$ 132,906
Equity securities	30,871,283	-	30,871,283
Mutual funds:			
Equity funds	60,881,064	-	60,881,064
Fixed income funds	14,509,129	-	14,509,129
Alternative investments:			
Hedge funds	-	62,718	62,718
Private equity funds	-	3,589,382	3,589,382
	<u>\$ 106,394,382</u>	<u>\$ 3,652,100</u>	<u>\$ 110,046,482</u>
Total investments			

The following table summarizes the valuation of financial instruments at fair value on a recurring basis in the consolidated statement of financial position at September 30, 2020.

	<u>Level 1</u>	<u>Reported at NAV</u>	<u>Total</u>
Money market funds	\$ 1,535,453	\$ -	\$ 1,535,453
Equity securities	24,380,490	-	24,380,490
Mutual funds:			
Equity funds	1,563,242	-	1,563,242
Fixed income funds	17,174,101	-	17,174,101
Alternative investments:			
Hedge funds	-	35,702	35,702
Private equity funds	-	2,077,336	2,077,336
	<u>\$ 44,653,286</u>	<u>\$ 2,113,038</u>	<u>\$ 46,766,324</u>
Total investments			

**World Resources Institute and Subsidiaries**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED**

**September 30, 2021 and 2020**

The table below presents additional information for the Institute's investments, as of September 30, 2021 and 2020, whose fair value is estimated using the practical expedient of reported NAV. These disclosures are required for all investments that are eligible to be valued using the practical expedient regardless of whether the practical expedient has been applied.

	Fair Value at 9/30/2021	Fair Value at 9/30/2020	Unfunded Commitments at 9/30/2021	Expected Liquidation Term	Redemption Terms at 9/30/2021	Redemption Terms at 9/30/2020
Hedge funds <sup>(a)</sup>	\$ 62,718	\$ 35,702	None	In liquidation	In liquidation	In liquidation
Private equity funds <sup>(b)</sup>	3,589,382	2,077,336	\$ 2,962,394	8-10 years	Upon liquidation	Upon liquidation
	<u>\$ 3,652,100</u>	<u>\$ 2,113,038</u>				

<sup>(a)</sup> This class includes hedge funds and funds of funds that invest primarily in debt and equity securities. The fair values of the investments have been estimated by using the NAV per share of the funds.

<sup>(b)</sup> This class includes investments in private equity funds that invest in companies, organizations, and funds with the intention to generate social and environmental impact alongside a financial return. The fair values of the investments have been estimated by using the NAV per share of the funds.

**NOTE E - GRANTS, PLEDGES, AND CONTRACTS RECEIVABLE**

Grants, pledges and contracts receivable are recorded at their net realizable values. The mix of receivables as of September 30 was as follows:

	2021	2020
U.S. government	1%	1%
Foundations	41	41
Foreign governments	34	41
International organizations	15	6
Corporations, individuals, and others	9	11
	<u>100%</u>	<u>100%</u>

As of September 30, the Institute's receivables were due as follows:

	2021	2020
Due within one year	\$ 103,765,973	\$ 101,624,917
Due within one to five years	74,698,125	68,204,106
Total gross grants, pledges and contracts receivable	178,464,098	169,829,023
Less:		
Allowance for doubtful accounts	(427,437)	(421,927)
Unamortized discount on receivables	(2,182,722)	(2,089,542)
Grants, pledges, and contracts receivable, net	<u>\$ 175,853,939</u>	<u>\$ 167,317,554</u>

**World Resources Institute and Subsidiaries**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED**

**September 30, 2021 and 2020**

Contributions that are to be received over multiple years are discounted to present value at a discount rate commensurate with the risk at the time the contributions were pledged. Discount rates used as of September 30, 2021 and 2020 ranged from 1.16% to 2.62% for both years. Allowance for doubtful accounts is determined based on the average write-offs as a percentage of revenue over the last five years. Grants, pledges and contracts receivable are written-off when deemed to be uncollectible.

The Institute received new conditional contributions of \$71,671,877 and \$39,399,840 during the years ended September 30, 2021 and 2020, respectively. The Institute has recorded revenue of \$68,077,581 and \$43,883,617 for the years ended September 30, 2021 and 2020, respectively, the extent to which the conditions on the contributions have been met. As of September 30, 2021 and 2020, the Institute had conditional contributions outstanding of \$99,148,784 and \$84,441,683, respectively. Contribution payments due over the ensuing three years are conditional based on progress and reporting satisfactorily to the donor.

**NOTE F - SOFTWARE, FURNITURE, FIXTURES, LEASES AND EQUIPMENT**

Software, furniture, fixtures, and equipment consist of the following at September 30:

	2021	2020
Furniture, equipment and software	\$ 13,210,767	\$ 12,278,825
Leasehold improvements	6,228,026	6,228,285
Equipment under capital lease agreements	70,235	70,235
Artwork	8,825	8,825
	<u>19,517,853</u>	<u>18,586,170</u>
Less: accumulated depreciation and amortization	<u>(14,613,611)</u>	<u>(13,034,474)</u>
Furniture, fixtures, and equipment, net	<u>\$ 4,904,242</u>	<u>\$ 5,551,696</u>

**NOTE G - OFFICE LEASE COMMITMENTS AND RENT ABATEMENT**

The Institute has entered into various operating lease agreements.

During 2007, the Institute renegotiated and extended its current lease for its Washington, D.C. office space, under an agreement which was to expire in February 2019. In 2015, the Institute extended the existing lease through December 2028. In 2020, the Institute further extended the existing lease through June 30, 2029. As part of the office building lease, the Institute received a total of six months of free rent from February 2016 to July 2016. This rent abatement is being amortized on a straight-line basis over the life of the lease as a reduction of rent expense. Also, as part of the office building lease, the Institute received a tenant allowance of \$4,545,305. The tenant allowance was \$2,320,924 and \$2,639,892 for the years ended September 30, 2021 and 2020, respectively, and was being amortized on a straight-line basis over the life of the lease as a reduction of rent expenses.

**World Resources Institute and Subsidiaries**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED**

**September 30, 2021 and 2020**

Minimum future rental payments under non-cancelable leases as of September 30, 2021 are as follows:

Years Ended September 30,

2022	\$ 3,536,852
2023	3,722,834
2024	3,715,573
2025	3,799,287
2026	3,839,276
Thereafter	<u>10,959,924</u>
Total	<u>\$ 29,573,746</u>

Rental expense for these leases was \$2,666,534 and \$4,127,226 for the years ended September 30, 2021 and 2020, respectively.

**NOTE H - MARGIN LOAN**

On July 2, 2020, the Institute entered into a Margin Loan Agreement with Goldman Sachs that bears interest at the daily floating LIBOR plus 1.25%. Based on the Institute's endowment balance (Note J), the amount available to borrow at September 30, 2021 totaled \$26 million. There were no amounts drawn from or outstanding on this margin loan as of and for the years ended September 30, 2021 and 2020.

**NOTE I - NET ASSETS WITH DONOR RESTRICTIONS**

As of September 30, net assets with donor restrictions are restricted for the following programs:

	<u>2021</u>	<u>2020</u>
Cities and transport	\$ 88,809,797	\$ 70,887,258
Climate	38,137,022	42,822,079
Energy	10,574,335	5,228,247
Food, forests, water, and ocean	56,682,626	44,462,280
Equity (governance)	5,693,236	4,858,386
Finance	4,572,413	5,441,202
Business	11,085,241	8,238,674
Economics	2,624,016	338,665
Special studies/innovation	99,934,753	16,716,580
Development	3,591,543	3,962,626
Cynthia Helms Fellowship Fund	97,396	96,061
Foreign currency unrealized loss	(2,674,965)	(1,329,184)
Multi-year receivable discount	(93,181)	(1,335,620)
Endowment restricted in perpetuity	25,150,000	25,100,000
Cumulative unappropriated endowment earnings	<u>8,320,871</u>	<u>3,117,430</u>
Total	<u>\$ 352,505,103</u>	<u>\$ 228,604,684</u>

**World Resources Institute and Subsidiaries**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED**

**September 30, 2021 and 2020**

Net assets released from restrictions by incurring expenses satisfying specific purposes or with passage of time during the years ended September 30, are as follows:

	2021	2020
Cities and transport	\$ 16,464,582	\$ 16,472,556
Climate	35,386,573	13,454,354
Energy	2,624,272	3,142,973
Food, forests, water, and ocean	25,822,587	22,538,386
Equity (governance)	4,377,784	2,981,087
Finance	2,306,671	1,715,170
Business	4,692,341	7,925,512
Economics	1,027,050	945,373
Special studies/innovation	8,009,175	2,215,003
Development	683,429	347,061
	<hr/>	<hr/>
Total	\$ 101,454,464	\$ 71,737,475

**NOTE J - ENDOWMENT FUNDS**

The Institute's donor restricted endowment funds totaling \$25,150,000 and \$25,100,000 (cost basis) at September 30, 2021 and 2020, respectively, consist of three individual funds established for a variety of purposes.

In particular, in 1987 the MacArthur Foundation gave the Institute a challenge loan of \$12,516,000 with the understanding that it would forgive this loan to the extent that the Institute raised qualifying matching funds under a comprehensive development program. The purpose of the challenge loan was to facilitate the establishment of a donor-restricted endowment for the Institute.

After the Institute successfully met the terms of the loan agreement, a donor-restricted endowment of \$25 million (cost basis) was formally established on January 1, 1991, with earnings on the corpus expendable to support any activities of the Institute. The Institute's Board of Directors adopted an Investment Policy Statement ("IPS"), which establishes spending rules for future withdrawals of earnings to cover portions of the Institute's annual operating budget while protecting the value of the donor-restricted endowment against inflation. Investment earnings from the donor-restricted endowment (net of investment expenses) are recognized as revenue with donor restriction.

***Interpretation of Relevant Law***

The Management and Board of Directors of the Institute have interpreted Delaware's Uniform Prudent Management of Institutional Funds Act of 2007, absent explicit donor stipulations to the contrary, to require the Institute to act in good faith and with the care that an ordinarily prudent person in a like position would exercise under similar circumstances in making determinations to appropriate or accumulate endowment funds, taking into account both its obligation to preserve the value of the endowment and its obligation to use the endowment to achieve the purposes for which it was donated. The Institute classifies net assets with donor restriction as (a) the original value of gifts donated to the donor-restricted endowment, (b) the original value of subsequent gifts to the donor-restricted endowment, and (c) accumulations to the donor-restricted endowment required by the applicable donor gift instrument, if applicable.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

September 30, 2021 and 2020

***Endowment Investment Policies***

The Institute's investment objectives are to safeguard and preserve the real purchasing power of the endowment while earning investment returns that are commensurate with the Institute's risk tolerance and sufficient to meet its operational requirements. The investments prioritize the long-term sustainability factors the Institute has identified as most critical, and integrates environmental, social, and governance and impact funds into the endowment, which the Institute believes will maximize long-term risk-adjusted returns and align the portfolio strategy with the Institute's sustainable investment objectives.

The Institute recognizes that analyzing and transitioning an entire portfolio to incorporate sustainability takes time and is not immediate; it is committed to finding, over time, high quality investment options that fit both its sustainable investment and financial objectives, which can bring additional benefits, such as mission alignment, programmatic learning, and practical experience to inform an actionable model for other investors to emulate. The specific investment objectives for the Operating and Program Fund and the Reserve Fund are set forth below.

***Reserve Fund***

The Reserve Fund shall be invested with the objective of preserving the long-term real purchasing power of the Reserve Fund's assets while seeking an appropriate level of investment return. More specifically, the Institute's investment objectives and constraints for the Reserve Fund include the following:

Preservation of Purchasing Power - The Institute aims to at least preserve the real purchasing power of its assets over time by seeking returns on its investments that are in excess of the spending rate (described below) and the rate of inflation.

Long-Term Growth - The Institute seeks to achieve growth in its assets in excess of inflation by emphasizing long-term investment fundamentals in structuring its investments.

Time Horizon - The Institute intends to invest for the long term, with the total return on the portfolio evaluated on a five-year rolling basis. It is recognized that not every five-year period will meet the Institute's objectives, but the Institute aims to attain its objectives over a series of five-year periods. The Institute will monitor shorter-term investment results and trends while focusing on long-term results.

Risk Tolerance - The Institute seeks to control risk and reduce the volatility in its portfolio through diversification. However, short-term volatility is characteristic of the securities markets and will be tolerated if such volatility is consistent with the volatility of similar investment portfolios, such as the volatility of performance benchmarks described below. The Institute recognizes and acknowledges that some risk must be assumed in order to achieve the long-term investment objectives of the portfolio. In establishing its risk tolerance, the Institute's ability to withstand short- and intermediate-term variability as well as the statistical probability of loss for a given period of time for the portfolio is evaluated by the Finance and Investment Committee.

Liquidity Requirements - The Institute seeks to maintain adequate liquidity to meet its obligations. The Board or the Finance and Investment Committee will inform the Investment Advisor/Outsourced Chief Investment Officer ("OCIO") of any anticipated need for liquidity as such need becomes known. The Investment Advisor/OCIO will presume no liquidity needs other than those provided by this Policy or the Board or the Finance and Investment Committee.

The investment allocation is shown in Note C.

**World Resources Institute and Subsidiaries**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED**

**September 30, 2021 and 2020**

***Endowment Spending Policy***

The Board of Directors approves an operating budget and associated endowment draw annually. The Institute spending guideline shall normally be 4.5% of the trailing 12 quarter average market value of the investments. The Board may approve a deviation from the 4.5% guideline if deemed prudent.

During 2021 and 2020, \$1,741,478 and \$1,748,750, respectively, of these earnings were transferred from net assets with donor restriction to operating net assets without donor restrictions in accordance with the policy statement referred to above.

Changes in endowment net assets for the year ended September 30, 2021:

	Without Donor Restrictions	With Donor Restrictions Reserve Fund		
	Working Capital Reserve	Unappropriated Earnings	Restricted in Perpetuity	Total
Endowment net assets, beginning of year	\$ 3,523,649	\$ 3,117,430	\$ 25,100,000	\$ 31,741,079
Total investment return	-	6,944,919	-	6,944,919
Contributions	-	-	50,000	50,000
Appropriation of endowment assets for expenditure	-	(1,741,478)	-	(1,741,478)
Endowment net assets, end of year	\$ 3,523,649	\$ 8,320,871	\$ 25,150,000	\$ 36,944,520

Changes in endowment net assets for the year ended September 30, 2020:

	Without Donor Restrictions	With Donor Restrictions Reserve Fund		
	Working Capital Reserve	Unappropriated Earnings	Restricted in Perpetuity	Total
Endowment net assets, beginning of year	\$3,523,649	\$1,966,462	\$25,100,000	\$30,590,111
Total investment return	-	2,899,718	-	2,899,718
Appropriation of endowment assets for expenditure	-	(1,748,750)	-	(1,748,750)
Endowment net assets, end of year	\$3,523,649	\$3,117,430	\$25,100,000	\$31,741,079



**World Resources Institute and Subsidiaries**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED**

**September 30, 2021 and 2020**

**NOTE K - EMPLOYEE BENEFITS**

The Institute contributes either 5% or 8% (based on years of service) of eligible employees' annual earnings, as defined in plan agreements under a defined contribution plan. The amount contributed to the plan for the years ended September 30, 2021 and 2020, totaled \$3,197,942 and \$3,012,072, respectively.

**NOTE L - RELATED PARTIES**

During the years ended September 30, 2021 and 2020, board members provided grants and the Institute recognized revenue totaling \$1,705,266 and \$67,794,000, respectively. As of September 30, 2021 and 2020, the Institute had grants receivable, net of a present value discount, of \$32,839,038 and \$54,101,534, respectively.

**NOTE M - SUBSEQUENT EVENTS**

The Institute evaluated its September 30, 2021 consolidated financial statements for subsequent events through February 9, 2022, the date the consolidated financial statements were available to be issued. The Institute is not aware of any subsequent events which would require recognition or disclosure in the consolidated financial statements.

## SUPPLEMENTAL INFORMATION

World Resources Institute and Subsidiaries

SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS

Year ended September 30, 2021

Federal Grantor Program Title	Direct Award or Pass-through Entity	Assistance Listing No.	Contract No.	Expenditures	Amount Passed through to Subrecipients
<b>U.S. Agency for International Development:</b>					
Global Forest Watch 3.0	Direct	98.001	7200AA19CA00027	\$ 477,773	\$ -
Catalyzing Clean Air Solutions (CCAIRS)	Direct	98.001	7200AA20CA00014	1,533,015	674,461
Africa Biodiversity Collaborative Group (ABCG) II: Hosting & Management Services	Wildlife Conservation Society	98.001	AID-OAA-A-15-00060	79,868	-
Forestry Legality Alliance	Direct	98.001	AID-EEM-A-00-09-00012-00	(3,092)	-
Sustainable Landscapes, Clean Energy & Adaptation	Direct	98.001	AID-OAA-A-13-00045	(3,029)	-
EERE Renewable Energy Leader with Associates	Winrock International	98.001	11/4/6349	(208)	-
Sustainable Water Partnership (SWP) Leader with Associates	Winrock International	98.001	AID-OAA-L-16-00006	(193)	-
Restoring Environment Through Prosperity, Livelihoods & Conserving Ecosystems (REPLACE)	Associates in Rural Development, Inc.	98.001	AID-OAA-I-12-00032	(541)	-
Productive Landscapes (PROLAND)	Associates in Rural Development, Inc.	98.001	AID-OAA-I-13-00058	(423)	-
Tenure & Global Climate Change	Associates in Rural Development, Inc.	98.001	AID-OAA-I-12-00032	(137)	-
Land Rights, Beef Commodity Chains, And Deforestation Dynamics In The Paraguayan Chaco	Associates in Rural Development, Inc.	98.001	AID-OAA-I-12-00032	(68)	-
Mekong Adaptation and Resilience to Climate Change (Mekong ARCC)	Development Alternatives, Inc.	98.001	AID-486-C-11-00004	(125)	-
Total for Assistance Listing number 98.001				2,082,840	674,461
USAID Hay Tao Program	Pact, Inc.	98.U01	72068718C00001	1,451,996	-
USAID Modern Cooking for Healthy Forests (MCHF) in Malawi	Tetra Tech ARD	98.U02	72061219C00005	15,839	-
USAID Forest and Biodiversity Support (FABS)	Tetra Tech ARD	98.U03	72060520C00001	86,950	-
Total for U.S. Agency for International Development				3,637,625	674,461
<b>U.S. Department of Agriculture</b>					
Timber Legality & Transparency	Direct	10.684	17-DG-11132762-124	300,381	123,580
Combating Illegal Logging and Associated Trade and Promoting Trade in Legally-Sourced Forest Products	Direct	10.864	20-DG-11132762-228	488,194	171,982
Total for Assistance Listing number 10.684				788,575	295,562
Environmental Quality Incentives Program	Chesapeake Bay Foundation	10.912	69-3A75-12-209	(33)	-
The Chesapeake Bay Nutrient Trading Tool (CBNTT)	Chesapeake Bay Foundation	10.912	69-3A75-16-038	(15)	-
Total for Assistance Listing number 10.912				(48)	-
Cost-Benefit Analysis: Natural and Forest-Based Infrastructure for Flood Control	Direct	10.699	19-CS-11132420-201	75,526	-
Municipal Utility Green Performance Bond for Source Water Protection	U.S. Endowment for Forestry and Communities	10.U01	17-CS-11132544-004	76,010	-
Enhancement & Application of Chesapeake Bay Nutrient Trading Tool (CBNTT) and Nutrient Tracking Tool (NTT) to Support Water Quality Trading Markets	Texas A&M University	10.290	58-0111-16-008	(18)	-
Total for U.S. Department of Agriculture				940,045	295,562
<b>U.S. Department of Defense</b>					
Water Risk and Opportunity Mapping	U.S. Endowment for Forestry and Communities	12.630	E16-37	(243)	-
Total for U.S. Department of Defense				(243)	-

The accompanying Note to the Schedule of Expenditures of Federal Awards is an integral part of this schedule.

**World Resources Institute and Subsidiaries**  
**SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS**  
**Year ended September 30, 2021**

<b>Federal Grantor Program Title</b>	<b>Direct Award or Pass-through Entity</b>	<b>Assistance Listing No.</b>	<b>Contract No.</b>	<b>Expenditures</b>	<b>Amount Passed through to Subrecipients</b>
<b>U.S. Department of Energy</b>					
Addressing Regulatory Burdens To Accessing Solar Among Municipal, Commercial and Institutional Customers Through Collaborative Partnerships	Direct	81.087	DE-EE0009003	257,216	-
Support for the Clean and Advanced Energy Investment Accelerator (CAEIA) Biomass Expanded Efforts in Vietnam	National Renewable Energy Laboratory	81.087	DE-AC36-08GO28308	5,000	-
EC-LEDS	Alliance for Sustainable energy	81.087	DE-AC36-08GO28308	(280)	-
US-China Clean Energy Research Center Advanced Coal Technology Collaboration	West Virginia University	81.087	10-733-WRI	(202)	-
US-China Clean Energy Research Center Advanced Coal Technology Collaboration	West Virginia University	81.087	10-733-WRI-2	(207)	-
Total for Assistance Listing number 81.087				<u>261,527</u>	<u>-</u>
An Assessment of Geological Carbon Sequestration Options in the Illinois Basin: Phase II and III	University of Illinois at Urbana Champagne	81.089	DE-FC26-05NT42588	<u>(10)</u>	<u>-</u>
Total for U.S. Department of Energy				<u>261,517</u>	<u>-</u>
<b>U.S. Department Of State</b>					
Clean and Advanced Energy Investment Accelerator (CAEIA)	Direct	19.017	SLMAQM18CA2056	83,939	76,844
WRI Building Cross-Agency Consensus in US-China Timber Trade in 2021	Direct	19.040	SCH50020GR2038	<u>86,851</u>	<u>-</u>
Total for U.S. Department of State				<u>170,790</u>	<u>76,844</u>
<b>National Science Foundation</b>					
RAISE: C-Accel Pilot - Track A1: Open Knowledge Network for the Global Energy Data Commons	Duke University	47.083	OIA-1937137	<u>14,980</u>	<u>-</u>
Total for National Science Foundation				<u>14,980</u>	<u>-</u>
<b>U.S. Fish and Wildlife Service</b>					
Development of Technology to Identify Timber Species	Direct	15.U01	F17PX00432	<u>(79)</u>	<u>-</u>
Total for U.S. Fish and Wildlife Service				<u>(79)</u>	<u>-</u>
Total Federal Expenditures				<u>\$ 5,024,635</u>	<u>\$ 1,046,867</u>

The accompanying Note to the Schedule of Expenditures of Federal Awards is an integral part of this schedule.

**World Resources Institute and Subsidiaries**

**NOTE TO SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS**

**September 30, 2021**

**NOTE A - BASIS OF ACCOUNTING**

The accompanying Schedule of Expenditures of Federal Awards (the "Schedule") includes all federal grants to the Institute that had expenditure activity during the year ended September 30, 2021. This Schedule has been prepared on the accrual basis of accounting for expenditures in accordance with accounting principles generally accepted in the United States of America. Grant revenues and expenditures are recorded for financial reporting purposes when the Institute has met the qualifications for the respective grants. Grant revenues are equivalent to grant expenditures. The information in this Schedule is presented in accordance with the requirements of Title 2 U.S. Code of Federal Regulations Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* ("Uniform Guidance").

The Institute has not elected to use the 10% de minimis cost rate allowed under the Uniform Guidance.

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## **REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS REQUIRED BY *GOVERNMENT AUDITING STANDARDS***

Board of Directors  
World Resources Institute and Subsidiaries

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the consolidated financial statements of World Resources Institute and subsidiaries (collectively, the "Institute"), which comprise the consolidated statement of financial position as of September 30, 2021, and the related consolidated statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the consolidated financial statements, and have issued our report thereon dated February 9, 2022.

### **Internal control over financial reporting**

In planning and performing our audit of the consolidated financial statements, we considered the Institute's internal control over financial reporting ("internal control") as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the consolidated financial statements, but not for the purpose of expressing an opinion on the effectiveness of internal control. Accordingly, we do not express an opinion on the effectiveness of the Institute's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the Institute's consolidated financial statements will not be prevented, or detected and corrected, on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in the Institute's internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

**Compliance and other matters**

As part of obtaining reasonable assurance about whether the Institute's consolidated financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the consolidated financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

**Intended purpose**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Institute's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Institute's internal control and compliance. Accordingly, this report is not suitable for any other purpose.

*Grant Thornton LLP*

Arlington, Virginia  
February 9, 2022

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## **REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS ON COMPLIANCE FOR EACH MAJOR FEDERAL PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE**

Board of Directors  
World Resources Institute and Subsidiaries

### **Report on compliance for each major federal program**

We have audited the compliance of World Resources Institute and subsidiaries (collectively, the “Institute”) with the types of compliance requirements described in the U.S. Office of Management and Budget’s *OMB Compliance Supplement* that could have a direct and material effect on its major federal programs for the year ended September 30, 2021. The Institute’s major federal program is identified in the summary of auditor’s results section of the accompanying schedule of findings and questioned costs.

#### **Management’s responsibility**

Management is responsible for compliance with federal statutes, regulations, and the terms and conditions of its federal awards applicable to the Institute’s federal programs.

#### **Auditor’s responsibility**

Our responsibility is to express an opinion on compliance for the Institute’s major federal program based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. Code of Federal Regulations Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (“Uniform Guidance”). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about the Institute’s compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for the major federal program. However, our audit does not provide a legal determination of the Institute’s compliance.

#### **Opinion on each major federal program**

In our opinion, the Institute complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on its major federal program for the year ended September 30, 2021.



## Report on internal control over compliance

Management of the Institute is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered the Institute's internal control over compliance with the types of compliance requirements that could have a direct and material effect on its major federal program to design audit procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the Institute's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in the Institute's internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this Report on Internal Control Over Compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

*Grant Thornton LLP*

Arlington, Virginia  
February 9, 2022

**World Resources Institute and Subsidiaries**  
**SCHEDULE OF FINDINGS AND QUESTIONED COSTS**  
**September 30, 2021**

**SECTION I - SUMMARY OF AUDITORS' RESULTS**

**Financial Statements**

Type of auditors' report issued:

Unmodified

Material weakness(es) identified?	<u>      </u> yes	<u>  X  </u> no
Significant deficiency(ies) identified not considered to be material weaknesses?	<u>      </u> yes	<u>  X  </u> none reported
Noncompliance material to financial statements noted?	<u>      </u> yes	<u>  X  </u> no

**Federal Awards**

Internal control over the major program:

Material weakness(es) identified?	<u>      </u> yes	<u>  X  </u> no
Significant deficiency(ies) identified that are not considered to be material weakness(es)	<u>      </u> yes	<u>  X  </u> none reported

Type of auditors' report issued on compliance for the major program:

Unmodified

Any audit findings disclosed that are required to be reported in accordance with 2 CFR 200.516(a)?

       yes   X   no

**Identification of the major programs:**

<u>Federal Agency/Program Title</u>	<u>Assistance Listing Number</u>
USAID Foreign Assistance for Programs Overseas	98.001
Dollar threshold used to distinguish between type A and type B programs:	\$750,000
Auditee qualified as low-risk auditee Uniform Guidance, Section 520?	<u>  X  </u> yes <u>      </u> no

**World Resources Institute and Subsidiaries**

**SCHEDULE OF FINDINGS AND QUESTIONED COSTS - CONTINUED**

**September 30, 2021**

**SECTION II - FINANCIAL STATEMENT FINDINGS**

None reported.

**SECTION III - FINDINGS AND QUESTIONED COSTS FOR FEDERAL AWARDS**

None reported.

## SUPPLEMENTAL SCHEDULES

**World Resources Institute and Subsidiaries**

**SCHEDULE OF INDIRECT COST RATE CALCULATION (FACILITY COSTS)**

**Year ended September 30, 2021**

<b>Direct Expenses</b>	<b>Program</b>	<b>Fundraising</b>	<b>Total Expenses</b>
Salaries and stipends	\$ 41,457,452	\$ 741,587	\$ 42,199,039
Fringe benefits	18,419,566	332,905	18,752,471
Research and conference expenses	20,543,638	238	20,543,876
Publications expenses	1,409,300	44,041	1,453,341
Communications expenses	2,899,153	32,040	2,931,193
Travel	232,611	700	233,311
Occupancy	2,338,111	39,622	2,377,733
Misc. costs	1,700,143	26,126	1,726,269
Subgrants	47,167,440	12,261	47,179,701
<b>Total direct expenses</b>	<b>136,167,414</b>	<b>1,229,520</b>	<b>137,396,934</b>
Less: costs of institutional cooperative agreements/subgrants	(47,167,440)	(12,261)	(47,179,701)
<b>Total allowable direct expenses (allocation base)</b>	<b>\$ 88,999,974</b>	<b>\$ 1,217,259</b>	<b>\$ 90,217,233</b>
			<b>Total Facility Cost</b>
Salaries			\$ 3,584,712
Fringe benefits			1,634,093
Library and information services			218,770
Telephone and cables			434,808
Equipment rental and maintenance			2,234,313
Interest/Offsite storage/Misc. exp.			459,463
Depreciation and amortization			1,580,679
<b>Total facility costs</b>			<b>10,146,838</b>
<b>Total allowable facility costs</b>			<b>\$ 10,146,838</b>
<b>Calculation of Facility Cost Rate</b>			
Total allowable facility costs/total allowable direct expenses (\$10,146,838/\$90,217,233)			<b>11.25%</b>

This schedule should be read in conjunction with the accompanying Report of Independent Certified Public Accountants and the Consolidated Financial Statements and Notes thereto.

**World Resources Institute and Subsidiaries**  
**SCHEDULE OF FRINGE BENEFIT RATE CALCULATION**  
**Year ended September 30, 2021**

<b>Fringe Benefits</b>	<b>Regular and Term Staff</b>	<b>Temporary Staff</b>	<b>Total Expenses</b>			
PTO, holiday and other benefits	\$ 9,802,943	\$ -	\$ 9,802,943			
Employer payroll taxes	4,273,068	66,281	4,339,349			
Group health	4,260,649	-	4,260,649			
Retirement	3,873,113	-	3,873,113			
Unemployment	127,666	1,701	129,370			
Workers' compensation	61,096	1,401	62,500			
Other	1,173,348	-	1,173,348			
Total allocable costs	<u>\$ 23,571,883</u>	<u>\$ 69,383</u>	<u>\$ 23,641,272</u>			
<b>Regular and Term Staff Labor</b>	<b>Programs</b>	<b>Fundraising</b>	<b>Facility</b>	<b>Subgrant</b>	<b>Administration</b>	<b>Total Labor</b>
Salaries	\$ 40,544,324	\$ 741,587	\$ 3,531,981	\$ 1,325,893	\$ 5,882,936	\$ 52,026,721
Less: excluded salaries expense *	<u>(979,159)</u>	<u>-</u>	<u>(172,309)</u>	<u>-</u>	<u>(19,943)</u>	<u>(1,171,411)</u>
Total allowable labor base	<u>\$ 39,565,165</u>	<u>\$ 741,587</u>	<u>\$ 3,359,672</u>	<u>\$ 1,325,893</u>	<u>\$ 5,862,993</u>	<u>\$ 50,855,310</u>
<b>Calculation of Fringe Benefit for Regular and Term Staff</b>						
Total allocable costs/total allowable labor base (\$23,571,883/\$50,855,310)						<u>46.35%</u>
<b>Temporary Staff Labor</b>	<b>Programs</b>	<b>Fundraising</b>	<b>Facility</b>	<b>Subgrant</b>	<b>Administration</b>	<b>Total Labor</b>
Salaries and stipends	\$ 913,128	\$ -	\$ 52,731	\$ -	\$ 93,391	\$ 1,059,250
Total allowable labor base	<u>\$ 913,128</u>	<u>\$ -</u>	<u>\$ 52,731</u>	<u>\$ -</u>	<u>\$ 93,391</u>	<u>\$ 1,059,250</u>
<b>Calculation of Fringe Benefit for Temporary Staff</b>						
Total allocable costs/total allowable labor base (\$69,383/\$1,059,250)						<u>6.55%</u>

\* Excluded salary expenses are fellowship stipends, intern programs and outside temporary help. These expenditures are excluded because they do not have a relationship to fringe benefit costs.

This schedule should be read in conjunction with the accompanying Report of Independent Certified Public Accountants and the Consolidated Financial Statements and Notes thereto.

**World Resources Institute and Subsidiaries**

**SCHEDULE OF INDIRECT COST RATE CALCULATION (GENERAL AND ADMINISTRATION)**

**Year ended September 30, 2021**

	<u>Programs</u>	<u>Fundraising</u>	<u>Total</u>
Allowable total direct	\$ 88,999,974	\$ 1,217,259	\$ 90,217,233
Total allocation base for general and administrative	<u>\$ 88,999,974</u>	<u>\$ 1,217,259</u>	<u>\$ 90,217,233</u>

**General and Administrative Expenses**

Salaries	\$ 5,976,328
Benefits	2,651,050
Research expenses	528,955
Conference expenses	3,124
Publications expenses	12,241
Travel	13,332
Occupancy	379,469
Professional services	679,747
Memberships/fees/dues	115,770
Recruitment/relocation	437,406
Training and career development	145,387
Postage	242
Miscellaneous	866,744
Non-billable unallowable	<u>1,942,972</u>
Total general and administrative expenses	13,752,767
Less: non-billable unallowable	<u>(1,942,972) *</u>
Total allowable general and administrative expenses	<u>\$ 11,809,795</u>

**Calculation of General and Administrative Rate**

Total general and administrative/total allocation base for general and administrative (\$11,809,795/90,217,233)	<u>13.09%</u>
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\* Excluded unallowable expenses that are not chargeable to funders.

This schedule should be read in conjunction with the accompanying Report of Independent Certified Public Accountants and the Consolidated Financial Statements and Notes thereto.

**World Resources Institute and Subsidiaries**

**SCHEDULE OF INDIRECT COST RATE CALCULATION (SUBGRANT)**

**Year ended September 30, 2021**

	<u>Program</u>	<u>Fundraising</u>	<u>Total Expenses</u>
Total subgrant costs	\$ 47,167,440	\$ 12,261	\$ 47,179,701
Total allocation base for general and administrative	<u>\$ 47,167,440</u>	<u>\$ 12,261</u>	<u>\$ 47,179,701</u>
<b><u>General and Administrative Expenses</u></b>			
Salaries			\$ 1,325,893
Benefits			603,658
Other costs			<u>94,585</u>
Total general and administrative expenses			<u>\$ 2,024,136</u>
<b><u>Calculation of Subgrant Rate</u></b>			
Total subgrant costs/total allocation base for general and administrative (\$2,024,136/\$47,179,701)			<u>4.29%</u>

This schedule should be read in conjunction with the accompanying Report of Independent Certified Public Accountants and the Consolidated Financial Statements and Notes thereto.



**World Resources Institute and Subsidiaries**

**NOTE TO SCHEDULES OF INDIRECT COST AND FRINGE BENEFIT RATE CALCULATIONS**

**September 30, 2021**

**NOTE A - BASIS OF ACCOUNTING**

The calculation of allocation rates is prepared in accordance with the methodologies used by the Institute in negotiating its indirect facility cost, fringe benefit, and general and administrative cost rates with its oversight agency, the U.S. Agency for International Development.

*Facility Cost Rate* - represents total indirect costs less unallowable costs as a percentage of total direct costs, which includes fringe benefit costs, less all charges representing costs incurred pursuant to subcontract or subgrant agreements and unallowable costs.

*Fringe Benefit Rate* - represents the cost of total fringe benefit expenses as a percentage of total salary and wage charges that result in related fringe benefit expenses. Fringe benefit costs are included as a direct cost in the calculation of both the overhead, and the general and administrative cost rates.

*General and Administrative Rate* - represents all general and administrative expenses as a percentage of direct costs incurred, less charges representing costs incurred pursuant to subcontract or subgrant agreements.

*Subgrant Pool Rate* - represents subgrant-related salaries as a percentage of total subgrant costs.